Needs Analysis

You have to know what you really *need* before you can begin an ERP Selection.
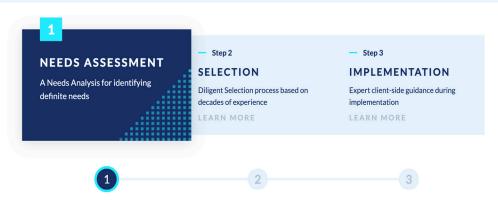
Our Needs Analysis lays the groundwork for determining the correct footprint for your new software, the timing and costs, change management mitigations, hard and soft benefits, and then seals it with Key Stakeholder approval before moving into vendor selection.

1

NEEDS ASSESSMENT

A Needs Analysis for identifying definite needs

— **Step 2**

SELECTION

Diligent Selection process based on decades of experience

LEARN MORE

— **Step 3**

IMPLEMENTATION

Expert client-side guidance during implementation

LEARN MORE

1 ——— 2 ——— 3

Roadmap

We break your recommended sofware initiatives down into phases based on your organization's priorities and available resources.

Cost Benefit Analysis

Part of our analysis includes providing you realistic cost estimates. We don't just estimate software costs, we also include implementation and additional services and annual and recurring costs. We go one step further by monetizing the benefits you should expect to receive with new software. We compare the costs to the benefits so you can objectively demonstrate the value a software purchase will create for your organization.

Ideal Solutions

We map out the key processes of your organization and identify the pain points that are preventing growth. From there, we determine the ideal software solution that will optimize your processes, eliminating the first point of confusion most selection teams run into.

Practical Deliverables

- An objective analysis of your current software

- A clearly defined statement of how you would ideally like your software to function

- List of researched and identified types of software solutions that may work for you including their total costs of ownership

- A Business Case Analysis stating the Benefits and Cost Impacts of implementing new software

- A Change Management Assessment listing your possible implementation issues and recommended mitigations

- A roadmap to guide your enterprise software selection

"*ERP Advisors Group guided us through the process of selecting the right ERP solution that best fit our needs today and for the long term. I frankly don't know what we would have done without EAG's expert guidance throughout the implementation process.*

DEAN ANAGNOST, CFO

KLJ SOLUTIONS